

Group Quotation Request

Client Name

Company Contact

Date

Effective Date

Date Required

1. What is the exact nature of your business?

2. How many years has your company been in business?

3. Are there any subsidiaries or affiliates to be covered? If yes, provide names.

4. Are all eligible employees participating in this plan? If no, please explain.

5. At the present time, are any employees absent from work due to disability, maternity leave or other leaves of absence? If yes, please explain.

6. Do all employees work at least 24 hours per week?

7. Are any of your employees seasonal?

8. Are there any independent contractors seeking coverage? If yes, indicate on Employee Data Sheet

9. a) How many employees have been hired in the past 2 years?

- b) Was this caused by growth/turnover?

10. What is the overall employer contribution in percent.(%)

11. Name of current/previous carrier and length of time with each.

Employee Information

12. Please indicate any employees that are related to primary decision maker by blood or marriage.

13. Indicate any employees not covered by Workers Compensation.

14. Indicate any employees that are not residents of Canada.

15. Indicate any employees that regularly work or travel outside of Canada.

16. Indicate any employee who, as part of his/her work, is involved in hazardous activities such as flying, off-shore activities, handling dangerous chemicals, etc.

17. a) Has any employee ever been declined for any coverage for any reason?

b) Has any employee been absent from work within the past 3 years for more than a five day duration due to any illness, injury, maternity leave or leave of absence, etc.?

c) Are there any employees currently on CPP, Workers Compensation, Waiver of Premium or LTD?

18. What is the most important aspect of a group benefit plan to you?

Price___ Service___ Financial Stability of insurance company___

19. What areas of protection are most significant to you and your employees?

Death___ Disability___ Healthcare___ Dentalcare___ Confidential Counselling___

Plan Design

Life Insurance

Flat Amount _____
 1 - 5 X Salary _____

AD & D

Flat Amount _____
 1 - 5 X Salary _____

Optional Life

Yes/No _____

Dependent Term Life (child 1/2 amount)

\$5,000 _____ \$10,000 _____ \$15,000 _____
 \$20,000 _____ \$25,000 _____
 Child Coverage: _____ From Birth _____ From 15th day _____

Critical Illness

Y / N _____ \$ _____

Short-Term Disability

Non-taxable (60 - 66.67%) _____
 Taxable (55% or 66.67 - 75%) _____
 Benefit Period: 15 weeks _____
 17 weeks _____
 26 weeks _____
 1st day hospital (Y/N) _____

Long-Term Disability

Flat non-taxable (60 - 66.67%) _____
 Graded non-taxable Y/N _____
 Flat taxable (66.67 - 75%) _____
 Waiting Period: 120 days _____
 180 days _____
 Benefit Period: 2 years _____
 5 years _____
 to age 65 _____
 Inflation Protection: 0,3,4 or 5% _____
 Occ. Definition _____

Healthcare

Deductible (single/family)
 0/0 _____ 25/25 _____ 25/50 _____
 50/50 _____ 50/100 _____ 100/100 _____
 100/200 _____ 250/250 _____ 250/500 _____
 Reimbursement (overall) (50 - 100%) _____
 Reimbursement (drugs) (50 - 100%) _____
 Drug Plan: Reimbursement _____
 Drug Card _____
 Drugs: Prescribed _____
 Pres. By law _____
 Formulary _____
 Paramed Pkg. Basic _____
 Basic & Supp. _____
 Paramed maximum _____
 \$300 _____ \$500 _____ \$750 _____
 Visioncare maximum _____
 \$100 _____ \$150 _____ \$200 _____
 \$250 _____
 Hospital type: Semi-private _____ Private _____ Ward _____

Dentalcare

Deductible (single/family)
 0/0 _____ 25/25 _____ 25/50 _____
 50/50 _____ 50/100 _____ 100/100 _____
 100/200 _____ 250/250 _____ 250/500 _____
 Basic Reimbursement (50 - 100%) _____
 Max _____ \$1,000 _____ \$1,500 _____
 \$2,000 _____ \$2,500 _____ Unlimited _____
 Major Reimbursement (50 - 80%) _____
 Max _____ \$750 _____ \$1,000 _____
 \$1,500 _____ \$2,000 _____ \$2,500 _____
 Unlimited _____
 Combined basic & major max? _____
 Ortho Reimbursement (50 - 60%) _____
 Max _____ \$1,000 _____ \$1,500 _____
 \$2,000 _____ \$2,500 _____
 Recall Exams: 2/12 months _____ 1/9 mo. _____ 1/12 mo. _____

EMPLOYEE CENSUS

Employer's Name: _____
Address: _____
Province: _____
Anticipated Enrolment Level: _____

	Employee Name	Sex M/F	Date of Birth Month/YR	Status Single Family	Earnings	Occupation	Occ. Class	Date of Hire	Waiving Y/N?
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2									
3									
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